

5	1.398,06	-6,12
8	2.856,70	-9,55
0	4.736,06	-1,66
1	3.515,59	-9,64
4	1.625,96	-0,28
4	7.672,02	-1,28
0	10.747,32	-1,42
9	97,99	-0,30
1	247,02	2,30
6	300,79	0,95
7	1.905,17	5,85
4	1.254,95	-0,13
2	2.663,59	6,43
5	2.474,40	-6,87
0	19.645,87	-1,18
0	17.780,13	-2,13
3	5.280,50	-0,64
7	126,07	-1,55
0	4.689,56	-0,44
4	268,92	-0,03
2	63,42	-0,15
2	253,66	-0,58
9	3.803,40	-7,20

QUARTERLY REPORT

RESULTS AS AT 31 DECEMBER 2011



BYBLOS BANK AND AMERICAN UNIVERSITY OF BEIRUT JOIN FORCES TO MEASURE CONSUMER CONFIDENCE IN LEBANON

The Byblos Bank Group and the American University of Beirut have launched the Byblos Bank/AUB Consumer Confidence Index for Lebanon, the first cooperative venture of its kind between the private sector and an academic institution in Lebanon, as well as the first such index produced by a banking and financial institution in the Middle East and North Africa region.

The Byblos Bank/AUB Consumer Confidence Index is a measure of the sentiment and expectations of Lebanese consumers toward the economy and their own financial situation, in line with leading consumer confidence indices around the world. The Index is calculated on a monthly basis, with January 2009 as its base month. It is composed of two sub-indices, the Byblos Bank/AUB Present Situation Index and the Byblos Bank/AUB Expectations Index: the first covers the current economic and financial conditions of Lebanese consumers, while the second addresses their outlook over the coming six months. The Index calculation began in July 2007 and is produced every month. In addition, the data segregates the over-all Index based on age, gender, income, profession, region, and religious affiliation.

The Byblos Bank/AUB Consumer Confidence Index increases Lebanon's economic transparency and constitutes an analytical tool for individuals, companies, retailers, investors, business researchers, analysts, academic institutions, policymakers, governments, multilateral organizations, media outlets, and other stakeholders with an interest in the Lebanese economy.

FINANCIAL RESULTS

Byblos Bank reported a strong balance sheet as at the end of December 2011, while increasing profitability.

- **Total assets** amounted to **USD 16.6 billion** as at 31 December 2011, growing by 8.6% since 31 December 2010.
- **Total customers' deposits** stood at **USD 12.8 billion** as at 31 December 2011, recording an increase of 7.8% from the same date last year.
- **Net customers' loans** stood at **USD 4 billion** as at 31 December 2011, recording an increase of 6.3% over the course of the year.
- **Net income** for 2011 added up to **USD 180 million**, recording an increase of 1.2% from USD 178 million for 2010.
- **The cost-to-income ratio** decreased to 43.3% as at end-December 2011, down from 45.2% as at end-December 2010.
- **The capital adequacy ratio** (Basel II) stood at 14%.
- **The ratio of gross non-performing loans to gross loans** stood at 2.95% as at end-December 2011, while the coverage ratio (including specific and collective provisions and reserved interests) stood at 138.9%.
- **The liquidity ratio** (due from banks and central banks to customers' deposits) was a high 48.1% at end-December 2011, compared to 40.7% a year earlier.

FINANCIAL HIGHLIGHTS

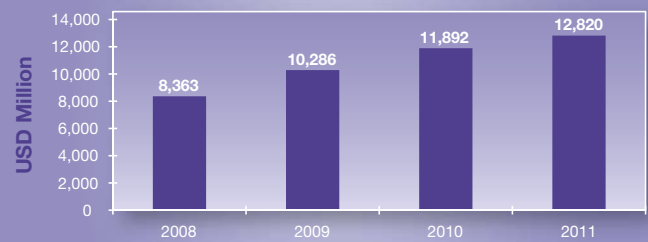
	USD Million		GROWTH (%)
	Dec. 10	Dec. 11	Dec. 11-Dec. 10
Assets	15,288	16,601	8.6%
Customers' Deposits	11,892	12,820	7.8%
Customers' Advances (Net)	3,771	4,009	6.3%
Paid-up Capital	457	457	0.0%
Total Equity	1,831	1,851	1.1%
Net Income	177.7	179.7	1.2%
Customers' Advances/Customers' Deposits	31.7%	31.3%	
Customers' Advances/Total Assets	24.7%	24.1%	
Non-interest Income/Total Income	39.1%	40.4%	
Profitability			
Return on Average Assets	1.22%	1.11%	
Return on Average Common Equity	14.03%	12.30%	
Net Interest Margin	2.01%	1.86%	
Cost to Income	45.18%	43.28%	
Earnings per Share (USD, Annualized)			
Earnings per Common Share	0.27	0.25	
Earnings per Priority Share*	0.30		

* The Priority Shares were converted into Common Shares on 5 May 2011.

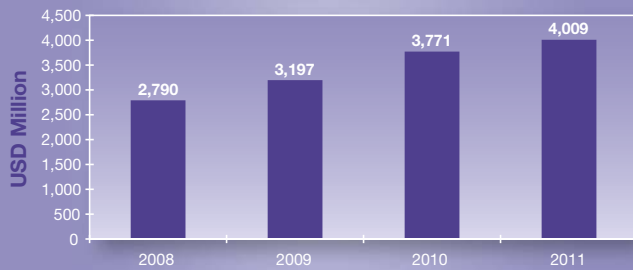
TOTAL ASSETS



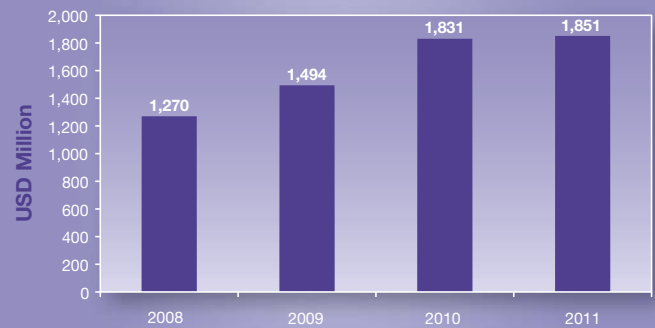
CUSTOMERS' DEPOSITS



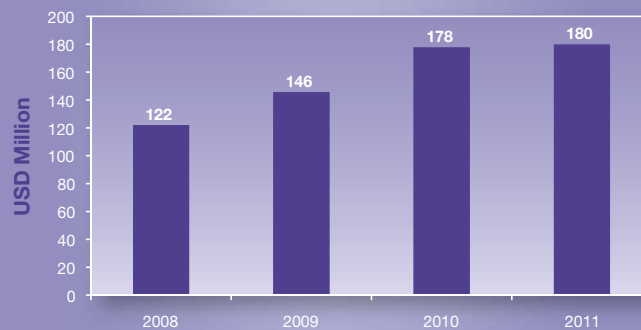
CUSTOMERS' LOANS



TOTAL EQUITY



NET INCOME



BYBLOS BANK LAUNCHES LEBANON'S FIRST DEDICATED E-BRANCH

Byblos Bank has once again demonstrated its pioneering status in Lebanon's financial sector by launching the country's first electronic banking branch. The e-Branch aims to fill a significant gap in the provision of banking services in Lebanon, as the evolution of lifestyles in the country has required flexible and round-the-clock access of clients to bank services. Accessible 24 hours a day, the e-Branch allows cash, check, and envelope deposits in Lebanese pounds and US dollars, as well as cash withdrawals in the same currencies, plus Euros. The e-Branch services are accessible to clients through Visa Debit, Credit or Charge Cards, and are free of charge to Byblos Bank clients. Byblos Bank plans to expand its e-Branch network across Lebanon in the coming months.

BYBLOS BANK SYRIA INCREASES CAPITAL

Byblos Bank Syria, the Syrian affiliate of Byblos Bank S.A.L., increased its capital by SYP 2 billion through the issuance of 4,000,000 shares at a par value of SYP 500 per share after the Syrian authorities decided to raise the minimum capital requirement for conventional banks operating in Syria to SYP 10 billion, and to raise the ceiling on foreign ownership of Syrian banks from 49% to 60%. Following the increase, the Bank's capital reached SYP 6.12 billion, with Byblos Bank S.A.L. increasing its stake to 52.37% from 41.5%, while the OPEC Fund for International Development maintained its share at 7.5%. Byblos Bank Syria has 265 Syrian shareholders, each of whom holds a stake of 5% or less of total listed stocks. It posted net profits of USD 3.6 million for the year 2011. It had total assets of USD 856 million, loans of USD 431 million and customers' deposits of USD 682 million as at end-December 2011.

BYBLOS BANK ACQUIRES REGION'S FIRST ONSITE LICENSE FROM GLOBAL LEADER IN TRAINING AND DEVELOPMENT

Byblos Bank has acquired Leadership Management International's (LMI's) On-site License for Training and Coaching, becoming the first institution in the Middle East to receive the designation. The initiative is in line with the Bank's continuous efforts to develop its employees and improve their behavioral and technical skills. The association with LMI aims to achieve several objectives, including raising the Bank's competitiveness, optimizing the staff's potential, and building leaders who contribute to the sustainability of the Bank in the 12 countries where it is present. Byblos Bank has long emphasized the development of its employees. In 2008, the Bank created its own training academy, Byblos Way, to provide its staff with regular and specialized courses to expand their skill set and broaden their career prospects. The Bank delivered training to 80% of its workforce in 2010. LMI is a global leader in the strategic development industry, developing training programs for clients operating in numerous sectors. With 45 years of experience, the company provides services in some 60 countries worldwide.

EBRD PICKS BYBLOS BANK TO HELP MAKE MORE CREDIT AVAILABLE FOR BUSINESSES IN ARMENIA

The European Bank for Reconstruction and Development (EBRD) has announced that it has partnered with Byblos Bank and two European banks to arrange a USD 12 million loan that will support micro-, small- and medium-size enterprises (MSMEs) in Armenia. The deal consists of a loan to Araratbank to help it meet demand for financing from local MSMEs, with the EBRD contributing USD 3 million to the package and the balance consisting of a syndicated loan by Byblos Bank, Russia's OJSC Promsvyazbank and Belgium's VDK Spaarbank NV. The arrangement represents the first time the EBRD cooperates with a Lebanese bank on a transaction in Armenia. Byblos Bank, which became the first Lebanese bank to establish a direct presence in Armenia with its acquisition of a 100% stake in Yerevan-based International Trade Bank in 2007, is one of the largest Lebanese investors in the country. Byblos Bank Armenia operates as an independent subsidiary of the Byblos Bank Group, focusing mainly on commercial and retail activities, and serving the needs of the Armenian Diaspora around the world.

